



## Eastern Connecticut Association of REALTORS® Third Quarter New London and Windham County SOLD Comparisons - 2025 vs. 2024 using data obtained from Smart MLS, Inc.

|  | 2025 3Q<br>units                                      | 2025 3Q<br>Volume                                       | 2025 3Q<br>Average                                    | 2025 3Q<br>Median                                       | Days On<br>Market   | % Sale to<br>List                                    |
|--|---|---|---|---|---|--|
| Single Family  | 1020  | \$500,651,901   | \$490,835   | \$415,000   | 22  | 102%   |
| Condo  | 145   | \$48,107,649  | \$331,777   | \$275,000   | 32  | 101%   |
| Mobile   | 55  | \$5,814,100   | \$105,711   | \$90,000  | 42  | 97%  |
| Land (Residential)   | 87  | \$14,442,038  | \$166,000   | \$112,500   | 114   | 89%  |
| Multifamily  | 90  | \$33,590,477  | \$373,228   | \$345,750   | 40  | 102%   |
| Commercial   | 19  | \$7,889,750   | \$415,250   | \$325,000   | 311   | 90%  |
| TOTALS   | 1416  | \$610,495,915   | \$431,141   | \$300,000   | 94  | 97%  |
|  | 2024 3Q<br>units                                      | 2024 3Q<br>Volume                                       | 2024 3Q<br>Average                                    | 2024 3Q<br>Median                                       | Days On<br>Market   | % Sale to<br>List                                    |
| Single Family  | 1000  | \$451,452,272   | \$451,452   | \$385,000   | 28  | 101%   |
| Condo  | 120   | \$37,523,125  | \$312,693   | \$240,000   | 22  | 101%   |
| Mobile   | 42  | \$4,783,900   | \$113,902   | \$115,000   | 38  | 100%   |
| Land (Residential)   | 83  | \$11,679,100  | \$140,712   | \$80,000  | 175   | 94%  |
| Multifamily  | 88  | \$30,615,504  | \$347,903   | \$337,500   | 24  | 100%   |
| Commercial   | 13  | \$5,782,500   | \$444,808   | \$340,000   | 149   | 87%  |
| TOTALS   | 1346  | \$541,836,401   | \$402,553   | \$288,750   | 73  | 97%  |
| 2025 vs. 2024 Single Family Condo Mobile Land Multifamily Commercial | 2.00%<br>20.83%<br>30.95%<br>4.82%<br>2.27%<br>46.15% | 10.90%<br>28.21%<br>21.53%<br>23.66%<br>9.72%<br>36.44% | 8.72%<br>6.10%<br>-7.19%<br>17.97%<br>7.28%<br>-6.65% | 7.79%<br>14.58%<br>-21.74%<br>40.63%<br>2.44%<br>-4.41% | -21.43%<br>45.45%<br>10.53%<br>-34.86%<br>66.67%<br>108.72% | 0.99%<br>0.00%<br>-3.00%<br>-5.32%<br>2.00%<br>3.45% |
| All  | 5.20%   | 12.67%  | 7.10%   | 3.90%   | 28.67%  | -0.34%   |

## New London County Third Quarter, 2025

|                             | 2025 3Q<br>Units                   | 2025 3Q<br>Volume                 | 2025 3Q<br>Average                         | 2025 3Q<br>Median                            | Days On<br>Market  | % Sale to<br>List      |  |  |
|-----------------------------|------------------------------------|-----------------------------------|--|--|--------------------|------------------------|--|--|
| Single Family               | 716                                | \$372,467,77                      | 76 \$520,206                               | \$423,450                                    | 21                 | 102%                   |  |  |
|                             | 2024 3Q<br>Units                   | 2024 3Q<br>Volume                 | 2024 3Q<br>Average                         | 2024 3Q<br>Median                            | Days On<br>Market  | % Sale to<br>List      |  |  |
| Single Family               | 666                                | \$ 306,144,                       | 861 \$459,677                              | \$365,000                                    | 36                 | 101%                   |  |  |
| 2025 vs. 2024               | 7.51%                              | 21.66%                            | 13.17%                                     | 16.01%                                       | -41.67%            | 0.99%                  |  |  |
|                             | Windham County Third Quarter, 2025 |                                   |  |  |                    |                        |  |  |
|                             | 2025 3Q                            | 2025 3Q                           | 2025 3Q                                    | 0005 00                                      |                    | 0/ 0 1 /               |  |  |
|                             | Units                              | Volume                            | Average                                    | 2025 3Q<br>Median                            | Days On<br>Market  | % Sale to<br>List      |  |  |
| Single Family               | <del>-</del>                       |                                   | Average                                    |  | -                  |                        |  |  |
| Single Family               | Units                              | Volume                            | Average                                    | Median                                       | Market             | List                   |  |  |
| Single Family Single Family | Units 304 2024 3Q                  | Volume<br>\$128,184,12<br>2024 3Q | Average<br>\$421,658<br>2024 3Q<br>Average | <b>Median</b><br>\$400,000<br><b>2024 3Q</b> | Market 23  Days On | List 101.00% % Sale to |  |  |