



Eastern Connecticut Association of REALTORS® Fourth Quarter New London and Windham County SOLD Comparisons - 2023 vs. 2022 using data obtained from Smart MLS, Inc.

| | 2023 4Q units | 2023 4Q Volume | 2023 4Q Average | 2023 4Q Median | Days On Market | % Sale to List |
|------------------------|------------------|-------------------|--------------------|-------------------|--------------------|-------------------|
| Single Family | 853 | \$354,703,604 | \$415,831 | \$335,000 | 27 | 102% |
| Condo | 144 | \$39,715,349 | \$275,801 | \$229,950 | 20 | 101% |
| Mobile | 40 | \$3,750,350 | \$93,759 | \$82,500 | 23 | 100% |
| Land (Residential) | 83 | \$12,542,849 | \$151,119 | \$85,000 | 23 | 89% |
| Multifamily | 87 | \$26,211,898 | \$301,286 | \$290,000 | 19 | 103% |
| Commercial | 24 | \$9,626,000 | \$401,083 | \$284,500 | 179 | 90% |
| TOTALS | 1231 | \$446,550,050 | \$362,754 | \$310,000 | 40 | 100% |
| | 2022 4Q units | 2022 4Q Volume | 2022 4Q Average | 2022 4Q Median | Days On Market | % Sale to List |
| Single Family | 979 | \$356,819,659 | \$364,474 | \$315,000 | 31 | 99.62% |
| Condo | 140 | \$31,197,944 | \$222,842 | \$187,000 | 25 | 100.23% |
| Mobile | 33 | \$2,570,300 | \$77,888 | \$65,000 | 49 | 96.79% |
| Land (Residential) | 64 | \$7,851,690 | \$122,683 | \$82,500 | 220 | 87.04% |
| Multifamily | 108 | \$28,039,250 | \$259,623 | \$235,000 | 38 | 98.28% |
| Commercial | 20 | \$8,845,400 | \$442,270 | \$289,000 | 161 | 79.12% |
| TOTALS | 1344 | \$435,324,243 | \$323,902 | \$280,500 | 42 | 98.78% |
| 2023 vs. 2022 | 40.070/ | 0.500/ | 44.000/ | 0.050/ | 40.000/ | 05.05% |
| Single Family Condo | -12.87% 2.86% | -0.59% 27.30% | 14.09% 23.77% | 6.35% 22.97% | -12.90% -20.00% | 95.05% 0.77% |
| Mobile | 2.60% 21.21% | 45.91% | 20.38% | 26.92% | -20.00% -53.06% | 3.32% |
| Land | 29.69% | 59.75% | 23.18% | 3.03% | -89.55% | 2.25% |
| Multifamily | -19.44% | -6.52% | 16.05% | 23.40% | -50.00% | 4.80% |
| Commercial | 20.00% | 8.82% | -9.31% | -1.56% | 11.18% | 13.75% |
| All | -8.41% | 2.58% | 11.99% | 10.52% | -4.76% | 1.24% |

| | | New London Cou | ınty 4th Quarte | er, 2023 | | | | | | |
|----------------------------------|------------------|-------------------|--------------------|-------------------|-------------------|-------------------|--|--|--|--|
| | 2023 4Q Units | 2023 4Q Volume | 2023 4Q Average | 2023 4Q Median | Days On Market | % Sale to List | | | | |
| Single Family | 593 | \$264,999,851 | \$446,880 | \$359,000 | 29 | 101% | | | | |
| | 2022 4Q Units | 2022 4Q Volume | 2022 4Q Average | 2022 4Q Median | Days On Market | % Sale to List | | | | |
| Single Family | 698 | \$270,034,369 | \$386,869 | \$323,500 | 32 | 99.46% | | | | |
| 2023 vs. 2022 | -15.04% | -1.86% | 15.51% | 10.97% | -9.38% | 1.55% | | | | |
| Windham County 4th Quarter, 2023 | | | | | | | | | | |
| | 2023 4Q Units | 2023 4Q Volume | 2023 4Q Average | 2023 4Q Median | Days On Market | % Sale to List | | | | |
| Single Family | 260 | \$89,703,753 | \$345,014 | \$319,200 | 24 | 101% | | | | |
| | 2022 4Q Units | 2022 4Q Volume | 2022 4Q Average | 2022 4Q Median | Days On Market | % Sale to List | | | | |
| Single Family | 281 | \$86,785,290 | \$308,844 | \$290,000 | 30 | 100.11% | | | | |
| 2023 vs. 2022 | -7.47% | 3.36% | 11.71% | 10.07% | -20.00% | 0.89% | | | | |