



Eastern Connecticut Association of REALTORS® Third Quarter New London and Windham County SOLD Comparisons - 2023 vs. 2022 using data obtained from Smart MLS, Inc.

	2023 3Q units	2023 3Q Volume	2023 3Q Average	2023 3Q Median	Days On Market	% Sale to List
Single Family	926	\$398,371,412	\$430,207	\$350,000	28	103%
Condo	118	\$31,718,001	\$268,797	\$230,000	29	102%
Mobile	50	\$4,853,700	\$97,074	\$99,950	28	97%
Land (Residential)	88	\$9,898,337	\$112,481	\$80,000	111	91%
Multifamily	106	\$31,301,303	\$295,295	\$275,539	23	102%
Commercial	31	\$16,671,575	\$537,793	\$355,000	274	86%
TOTALS	1319	\$492,814,328	\$373,627	\$252,770	82	97%
	2022 3Q units	2022 3Q Volume	2022 3Q Average	2022 3Q Median	Days On Market	% Sale to List
Single Family	1203	\$469,831,059	\$390,550	\$327,000	29	100.85%
Condo	191	\$42,517,833	\$222,606	\$205,000	26	101.17%
Mobile	43	\$3,817,250	\$88,773	\$80,000	21	102.27%
Land (Residential)	67	\$7,048,349	\$105,199	\$80,000	152	91.51%
Multifamily	145	\$40,736,127	\$280,939	\$260,000	35	99.43%
Commercial	27	\$20,039,900	\$742,219	\$249,900	278	89.95%
TOTALS	1676	\$583,990,518	\$348,443	\$299,000	38	100.24%
2023 vs. 2022 Single Family Condo Mobile Land Multifamily Commercial	-23.03% -38.22% 16.28% 31.34% -26.90% 14.81%	-15.21% -25.40% 27.15% 40.43% -23.16% -16.81%	10.15% 20.75% 9.35% 6.92% 5.11% -27.54%	7.03% 12.20% 24.94% 0.00% 5.98% 42.06%	-3.45% 11.54% 33.33% -26.97% -34.29% -1.44%	2.13% 0.82% -5.15% -0.56% 2.58% -4.39%
AII	-21.30%	-15.61%	7.23%	-15.46%	116.23%	-3.40%

	New London County Third Quarter, 2023									
	2023 3Q Units	2023 3Q Volume	2023 3Q Average	2023 3Q Median	Days On Market	% Sale to List				
Single Family	667	\$306,825,361	\$460,008	\$365,000	29	102%				
	2022 3Q Units	2022 3Q Volume	2022 3Q Average	2022 3Q Median	Days On Market	% Sale to List				
Single Family	853	\$351,182,655	\$411,703	\$340,000	31	100.70%				
2023 vs. 2022	-21.81%	-12.63%	11.73%	7.35%	-6.45%	1.29%				
	١	Windham Cou	nty Third Qua	arter, 2023						
	\ 2023 3Q Units	Windham Cou 2023 3Q Volume	nty Third Qua 2023 3Q Average	arter, 2023 2023 3Q Median	Days On Market	% Sale to List				
Single Family	2023 3Q	2023 3Q	2023 3Q	2023 3Q	-					
Single Family	2023 3Q Units	2023 3Q Volume	2023 3Q Average	2023 3Q Median	Market	List				
Single Family Single Family	2023 3Q Units 259 2022 3Q	2023 3Q Volume \$91,546,051 2022 3Q	2023 3Q Average \$353,460 2022 3Q	2023 3Q Median \$330,000 2022 3Q	Market 26 Days On	List 103.00% % Sale to				