SMART



Eastern Connecticut Association of REALTORS[®] Second Quarter New London and Windham County SOLD Comparisons - 2023 vs. 2022

using data obtained from Smart MLS, Inc.

	2023 2Q units	2023 2Q Volume	2023 2Q Average	2023 2Q Median	Days On Market	% Sale to List
Single Family	894	\$352,718,325	\$394,539.51	\$345,000	27	103%
Condo	126	\$32,429,751	\$257,379	\$210,000	23	101%
Mobile	48	\$4,249,974	\$88,541	\$72,500	24	100%
Land (Residential)	101	\$13,774,600	\$136,382	\$67,000	153	87%
Multifamily	105	\$35,976,216	\$342,631	\$260,000	40	100%
Commercial	31	\$12,322,295	\$397,493	\$287,500	132	90%
TOTALS	1305	\$451,471,161	\$345,955	\$287,000	42	101.36%
	2022 2Q units	2022 2Q Volume	2022 2Q Average	2022 2Q Median	Days On Market	% Sale to List
Single Family	1157	\$444,498,420	\$384,181.87	\$324,000	24	102.32%
Condo	188	\$44,911,055	\$238,889	\$195,000	34	102.89%
Mobile	47	\$3,678,730	\$78,271	\$79,000	29	97.30%
Land (Residential)	88	\$9,782,429	\$111,164	\$77,000	170	90.72%
Multifamily	137	\$35,527,533	\$259,325	\$240,000	47	99.71%
Commercial	36	\$19,497,715	\$541,603	\$287,500	336	88.08%
TOTALS	1653	\$557,895,882	\$337,505	\$287,000	42	101.36%
2023 vs. 2022 Single Family Condo Mobile Land Multifamily Commercial	-22.73% -32.98% 2.13% 14.77% -23.36% -13.89%	-20.65% -27.79% 15.53% 40.81% 1.26% -36.80%	2.70% 7.74% 13.12% 22.69% 32.12% -26.61%	6.48% 7.69% -8.23% -12.99% 8.33% 0.00%	12.50% -32.35% -17.24% -10.00% -14.89% -60.71%	0.66% -1.84% 2.77% -4.10% 0.29% 2.18%
All	-21.05%	-19.08%	2.50%	0.00%	0.00%	0.00%

	Ne	w London County	/ Second Qua	arter, 2023						
	2023 2Q Units	2023 2Q Volume	2023 2Q Average	2023 2Q Median	Days On Market	% Sale to List				
Single Family	643	\$ 264,529,509	\$411,399	\$350,000	27	103%				
	2022 2Q Units	2022 2Q Volume	2022 2Q Average	2022 2Q Median	Days On Market	% Sale to List				
Single Family	794	\$ 326,102,822	\$410,709	\$330,000	25	101.81%				
2022 vs. 2021	-19.02%	-18.88%	0.17%	6.06%	8.00%	1.17%				
Windham County Second Quarter, 2023										
	2023 2Q Units	2023 2Q Volume	2023 2Q Average	2023 2Q Median	Days On Market	% Sale to List				
Single Family		2023 2Q Volume \$88,188,816			-					
Single Family	Units		Average	Median	Market	List				
Single Family Single Family	Units 251 2022 2Q	\$88,188,816	Average \$351,350 2022 2Q	Median \$336,000 2022 2Q	Market 27 Days On	List 103% % Sale to				